

Proven Success

EASTERN CAPE SCHOLAR TRANSPORT (2011 – 2014)

- Provide System and Administration Services to Bus & Taxi Consortium and EC Department of Transport (2011-2014)
- Registration, Management and Payment of Taxi and Bus Operators with R10m invoices weekly to 1,700 entities
- AG compliant documents for PODs and Invoicing issued, captured and processed
- Web Reporting Portal available to all stakeholders for Reporting and Enquiries

SCHOOL FEEDING SCHEME (2005 – 2011)

- Create and Process 10,000 PODs weekly to invoice
- Through Cession Agreements, Supplier Contracts and Trust Accounts, negotiated Supply of Food Stuffs at favourable Prices and Terms
- Payments to Suppliers out of Paid Departmental Funds into Trust Account

SCHOOL MATERIALS Learner, Teacher Support Material Distribution (LTSM 2002 – 2015)

- 50,000 PODs processed and up to R500m in payment distribution annually to SMME Distributors and Publishers
- Invoicing to Department of Education on behalf of Publishers
- Appointment, Management and Payment to SMME Distributors
- Live Reporting and Enquiries to Stakeholders daily

ELCB is committed to developing the SMME environment through
Information – Innovation – Technology



ELCB has been in business for over 45 years, with a staff compliment that offers extensive experience in the South African business environment. Our wealth of expertise is an enabler for the SMME entering the medium to large scale business arena.

Business Expertise and Mentoring	Access to knowledgeable business expertise in all sectors of business	✓
Software to match Business	Software is configured to the specific business needs	✓
Hardware & Servers Hosted	ELCB hosts Applications and Data accessible on a Nationwide network	✓
Information Management	Specifications, Bills of Material, Suppliers Information, Project Information	✓
Data Processing	Capturing, Verifying,	✓
Document Management	Proof of Delivery, Invoices, Contracts	✓
Payment Management	Payment Distribution based on approved calculated schedules	✓
Staffing	HR and Payroll Services	✓
Reporting & Dashboards	Self Service Portal of reports	✓
Contracts	Service Level Agreements, Supplier Contracts	✓
Performance Monitoring and Evaluation	KPI Reports	✓
Risk Mitigation	Proactive risk identification with the implementation of risk control	✓

A structured solution that assists the SMME and promotes a viable business operation that sustains its success through an effective business solution that leads to growth and business maturity.



IT Solutions for the SMME Business Environment in Africa

General Business Management

Operations

Financial

Information Management

Software & Hardware

Technology & Communications

Marketing & Sales

Skills Development

HR and Payroll

Procurement & Contracts



We provide the **IT Solution** that is accompanied with **business expertise and support** to assist in your **business growth** and **sustained success**.

ELCB provides access to best of breed Technology Support and Solutions

Strong reliance on Business Support

Measurable Growth through improved entrepreneurship

Intermediate reliance on business guidance and interpretation of information

Limited Support and proactive use of System and Reporting
Performance measures are effective

Independent SMME

Maturity of the business development of a SMME from the start of the project, to the gradual successful independence of the SMME

BUSINESS SECTORS

AGRICULTURE	CATERING & ACCOMMODATION	DISTRIBUTION & LOGISTICS
MINING & QUARRYING	WHOLESALE TRADE	TRANSPORT & STORAGE
MANUFACTURING	MECHANICAL/ELECTRICAL WORKSHOPS	FINANCE & BUSINESS SERVICES
ELECTRICITY, GAS & WATER	MOTOR TRADE & AFTER SALES	RENTALS INDUSTRY
CONSTRUCTION	HOSPITALITY	GENERAL TRADE

CONTACT US

Contact us for information on how we can assist the SMME

Developer, Business owner in the following aspects of business:

- Responding to Tenders
- Service Level Agreements
- Supplier Negotiation, Payment Agreements, Orders
- Invoicing and Stock management
- Timeous accurate payment distribution to Creditors
- Formulating the income and expenses
- IT Infrastructure and connectivity

ABOUT ELCB



ELCB is a national company that understands the SMME environment based on proven success. Our service portfolio includes a range of solutions and software for the small business entrepreneur that can be implemented and optionally hosted by ELCB.

ELCB offers a Shared Administration Centre that allows the business owner the opportunity to focus on the actual operations while we take care of the "back office" operations.

Through our business expertise and software solutions team we provide a service to the SMME that ensures the information, documents, data and reports are based on accurate processing; providing a source for the self service portal reports and enquiries.

Suppliers, Finance institutions and specialised service providers to the SMME are provided the assurance of the transparency on the payment distribution requirements and their respective financials.

While we "walk the growth path" with our SMME Clients, we also provide a transition framework that results in ultimate SMME independence and gradual limited reliance on our business support.

Success through information, technology and a innovative approach to small business.

BENEFITS FOR THE SMME OWNER

- Increase the SMME's business opportunities to be appointed on a **large project**
- Secure sustainable revenue streams over time through good **cash management**
- Improved SMME procurement terms & conditions
- Improved project viability through a competitive approach to pricing
- Support the sustainability through financial framework
- Ensured Compliant administrative framework with agreed work structure, responsibilities and timelines
- Built on experience and knowledge transfer
- Ability to measure, monitor and evaluate results

MANAGEMENT

- ☐ Strategic Planning
- ☐ Market Awareness
- ☐ Business Planning
- ☐ Financing
- ☐ Negotiation
- ☐ Feasibility assessment

OPERATIONS

- ☐ Operations Management
- ☐ HR Management
- ☐ Administration
- ☐ Financial Management
- ☐ Costing & Pricing
- ☐ Project work packages

IT Consulting
IT Project Management
Data Capturing
Data Analysis & BI

Software Development
Application Hosting
Payroll
Business Software

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